



**CARGOLUTION**  
by **CLASQUIN**

**INCOTERMS® 2020**  
**RULES**



**SEA & INLAND  
WATERWAY  
TRANSPORT**



	PRE-SHIPMENT					MAIN TRANSPORTATION			POST-SHIPMENT			
	Checking, packaging, marking, invoicing	Loading onto carrier	Export customs	Delivering to main carrier/warehouse	Designated warehouse	Loading onto main carrier	Main carrier	Unloading from main carrier	Import customs	Designated warehouse	Delivering to buyer	Unloading from delivery carrier
<b>FAS</b> - Free Alongside Ship (...insert named port of shipment)												
<b>FOB</b> - Free On Board (...insert named port of shipment)												
<b>CFR</b> - Cost And Freight (...insert named port of destination)												
<b>CIF</b> - Cost Insurance And Freight (...insert named port of destination). Clause C												

COST OF SELLER

RISK OF SELLER

COST OF BUYER

RISK OF BUYER

**Risks**

An event that may occur and cause loss and/or damage to the freight is considered a "risk".














**Costs**

All costs relating to the goods until their delivery according to the chosen Incoterms® 2020.

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 <b>ALL MODES OF TRANSPORT</b>	PRE-SHIPMENT					MAIN TRANSPORTATION			POST-SHIPMENT			
	Checking, packaging, marking, invoicing	Loading onto carrier	Export customs	Delivering to main carrier/warehouse	Designated warehouse	Loading onto main carrier	Main carrier	Unloading from main carrier	Import customs	Designated warehouse	Delivering to buyer	Unloading from delivery carrier
												
<b>EXW</b> - Ex Works (..insert named place of delivery)												
<b>FCA*</b> - Free Carrier (..insert named place of delivery)												
<b>CPT</b> - Carriage Paid To (..insert named place of destination)												
<b>CIP</b> - Carriage And Insurance Paid To (..insert named place of destination). Clause A												
<b>DAP</b> - Delivered at place (..insert named place of destination)												
<b>DPU**</b> - Delivered At Place Unloaded (..insert named place of destination)												
<b>DDP</b> - Delivered Duty Paid (..insert named place of destination)												

\* **FCA** - If the named place of delivery occurs at the seller premises, the seller is responsible for loading. If the named place of delivery occurs at any other place, the seller is not responsible for unloading.

\*\* **DPU** - Unloaded from arriving vehicle.

